

Kimberly MacLachlan

Practice Innovation and Business Development Lawyer



Queen's Marquee

600-1741 Lower Water Street

Halifax, N.S.

B3J 0J2

Phone: +1.902.444.1762

Fax: +1.902.420.1417

kmaclachlan@stewartmckelvey.com

[LinkedIn Profile](#)

Language(s) spoken: English

Bar Admission(s): Nova Scotia, 2019

Kimberly has a background in public relations, business, and law and brings this experience to support the firm's practice innovation and business development strategy firm-wide, including supporting initiatives in practice re-engineering, RFPs, process improvement, legal project management, document automation, technology, and pricing. Her experience includes:

- Coordinating responses to Requests for Proposals, Requests for Information, and Requests for Quotations, including supporting the development of alternative fee arrangements and customized pricing solutions.
- Conducting pricing and client-specific data analyses to inform strategic decision-making.
- Supporting training and coaching programs for practice innovation tools, such as document automation software, practice-specific technology, and financial dashboards.
- Supporting firm implementation of process improvement tools and technologies, including databases, transaction management software, and e-signature platforms.
- Researching the legal and operational implications of legal tech solutions and law reform opportunities.
- Developing legal analysis tools and decision trees to consider settlement outcomes.
- Supporting in-firm process improvement projects, including coordinating the development of standardized precedents, automated documents, fee estimate calculators, legal outcome analysis tools, and budget scoping tools.
- Developing tracking tools to provide high-level status updates for internal projects, corporate transactions, and banking clients.
- Supporting the assessment of diversified client offerings and technologically driven business development opportunities.

Education & Career

Education

Institute for the Future of Law Practice Certification, 2021
Yellow Belt in Legal Lean Sigma Process Improvement & Project Management, 2019
Dalhousie University Schulich School of Law, JD, 2018
Dalhousie University Rowe School of Business, MBA, 2018
Mount Saint Vincent University, Bachelor of Public Relations, 2014

Activities

Participant in the Guinness Book of World Records, World's Largest Washer Toss Tournament, 2017
Medical student interviewer, Faculty of Medicine, Dalhousie University, 2012 – 2017
Representative for the United Kingdom, Euroscola – European Parliament, 2009
Member, Canadian Renewable Energy Association (CanREA), 2023

Accolades

Schulich Scholarship, 2017, 2018
Rowe Entrance Scholarship
Senate Medal of Distinction
David Bell Memorial Endowed Award

Thought Leadership

Bringing Corporate Governance Online: Can Atlantic Canadian private issuers leverage tech solutions while complying with provincial corporate statutes? Part 2: Electronically-signed share certificates

June 22, 2020

think: forward in times of crisis

May 13, 2020

COVID-19 – leading law forward using DocuSign

March 20, 2020

Presentations

Co-presenter, “Developing Systemic Workflows to Improve Efficiency and Reduce Costs Through Legal Process Management”, The Canadian Bar Association: Solution Series

October 26, 2021

Co-presenter, “Innovation in the Law”, Dalhousie University, Schulich School of Law, Weldon Welcome Days Keynote



Panelist, "Legal Innovation in Practice Series: Innovation in the Firm", Ottawa Legal Innovation Hub

January 28, 2021